

Zoom Training Schedule

MON	TUES	WED	THURS	FRI
	kvCORE Step 1 Agent Training	Company Onboarding Orientation	kvCORE Step 2	
<i>2nd Tuesday of the month</i>	Conference Call Agent Training	Company Onboarding Orientation	kvCORE Step 2	
	kvCORE Step 1 Agent Training	Company Onboarding Orientation	kvCORE Step 2	
	kvCORE Step 1 Agent Training	Company Onboarding Orientation	kvCORE Step 2	

2nd Tuesday of every month	<ul style="list-style-type: none"> • Company Conference call with Joe Kelly • Agent Training with Joe Kelly
Tuesdays (all other Tuesdays)	<ul style="list-style-type: none"> • kvCORE Step 1 with Kendra Jenks • Agent Training with Joe Kelly
Wednesdays	<ul style="list-style-type: none"> • Onboarding Orientation with Kendra Jenks
Thursdays	<ul style="list-style-type: none"> • kvCORE Step 2 with Kendra Jenks

Zoom Meeting Instructions

- ➔ You do not need a Zoom account to join the meetings.
- ➔ You can join by phone if you prefer not to join by computer audio.
- ➔ You do not need to have a camera and appear onscreen to join by video.
- ➔ Kendra's classes are best joined by video for her screen sharing during training.
- ➔ The unique joining information for each class is provided in that class' section.
- ➔ Attendees will be muted at the beginning of the call.
- ➔ Attendees will be unmuted to open up for questions at the end of the call.
- ➔ You can ask questions in the chat box and they will be answered at the end of the call.

How to Prepare for and Join Zoom Meetings

<https://support.zoom.us/hc/en-us/articles/201362193>

Zoom FAQ's

<https://support.zoom.us/hc/en-us/articles/206175806-Frequently-asked-questions>

Dial by the nearest location to you to join by phone:

- ➔ If the phone number is having issues when you call, hang up and try again. Or, you can try a different phone number.
 - 253-215-8782 (Tacoma)
 - 346-248-7799 (Houston)
 - 669-900-9128 (San Jose)
 - 312-626-6799 (Chicago)
 - 646-558-8656 (New York)
 - 301-715-8592 (Washington DC)

Conference Call & Training with Joe Kelly

Monthly Company Conference Call

2nd Tuesday of Every Month

TIME: 10 am PST, 11 am MST, 12 pm CST & 1 pm EST

Joe hosts the monthly Company Conference Call via Zoom on the 2nd Tuesday of every month. It is highly recommend you attend this monthly meeting. Topics of discussion include: changes in the market, economic factors influencing the marketplace, rates and product updates and projections, company announcements, training topics, and general Q&A's.

Weekly Agent Training with Joe

Every Tuesday

TIME: 1 pm PST, 2 pm MST, 3 pm CST & 4 pm EST

Joe hosts the New Agent Trainings via Zoom every Tuesday. This is a Q&A open forum to benefit newer agents, and agents who feel they need a refresh. Come prepared to learn and to ask questions.

Zoom Instructions for both of Joe's Meetings

MEETING ID: 934 6520 0462

PASSCODE: 623147

JOIN LINK: <https://zoom.us/j/93465200462?pwd=eU8xWnpNakNNZkFDV0RLZFRrNEw0QT09>

Onboarding Orientation with Kendra

REQUIRED: Onboarding for Agents Joining Kelly Right

Every Wednesday

TIME: 8:30 am PST, 9:30 am MST, 10:30 am CST, 11:30 am EST

MEETING ID: 852 3723 3201

PASSCODE: 715257

JOIN LINK: <https://us02web.zoom.us/j/85237233201?pwd=Rm82a2ZiaitmYkVrbUExa1VvOFdSdz09>

Onboarding class for agents new to Kelly Right introducing you to the company's resources, marketing, procedures, tour of the Agent Portal and branding. Class is approx. 1.5 hours



Review the Onboarding Manual and Brand Marketing Guide that was emailed to you in your Onboarding Welcome email to prepare for this class. These are also in the Agent Portal here:

www.kellyright.com/agent-portal/start-here

*If you are unable to attend this class, Kendra can sometimes send a recording. You need to send the request and any questions you may have to Kendra at kjenks@kellyright.com. You can attend a class on a different week, though it is strongly encouraged to attend the class. This class is required.

kvCORE Classes with Kendra

kvCORE Step 1: Technology CRM Class

Every Tuesday (Except the 2nd Tuesday of the Month)

TIME: 8:30 am PST, 9:30 am MST, 10:30 am CST, 11:30 am EST

Overview on how to launch your kvCORE Website, Database CRM, Manage Leads & Referrals, Lead Generation and more. Class is every Tuesday, except the 2nd Tuesday of the month for the Conference Call. Please watch the videos below to prepare for the meeting. Class approx. 1 hour

MEETING ID: 889 1053 0135

PASSCODE: 620726

JOIN LINK: <https://us02web.zoom.us/j/88910530135?pwd=US82V2V5eDB1bG5GNUJjc2dZMFJuUT09>

- **Intro to kvCORE (1 hour):** https://drive.google.com/file/d/1QEIBxkC2P2HyZLzg1yPD__m9auGIsEOb/view
- **Automation (1 hour):** <https://drive.google.com/file/d/1cUqMNNsmTDYXYGhiZ5AjBKW9mPHsoY2c/view>
- **Smart CRM (55 mins):** https://drive.google.com/file/d/17Dsu_6UBpUpTd0rcVpUaqwMDIjhUPKwB/view

kvCORE Step 2: Next Level Class

Every Thursday

TIME: 8:30 am PST, 9:30 am MST, 10:30 am CST, 11:30 am EST

Overview of landing pages, drip campaigns, lead pages, etc. Please watch the videos below to prepare for the meeting. Class approx. 1 hour

MEETING ID: 861 5516 8649

PASSCODE: 484920

JOIN LINK: <https://us02web.zoom.us/j/86155168649?pwd=WmZ3cUJkcDNKbE41NnpYNEZ0dkovQT09>

- **Intro to kvCORE 2 (1 hour):** <https://drive.google.com/file/d/1c18WYbHdiw2PAaLDTR2g5Vvjp2tFu/view>
- **Agent Welcome Video (1 min.):** <https://drive.google.com/file/d/1apaCpsutmtL7zY8XrLdjEUoRo854B-MJ/view>
- **Generating Leads (50 mins):** <https://drive.google.com/file/d/1YvEuxWE780CDie2ZI4u4AOPWwbyMP0BQ/view>
- **Premium Website Overview (36 mins):** <https://docs.google.com/document/d/1RXVOGN7u9gcWz-wG607qhgqrG7RHkyblVDnrt1LzkWw/edit>

Additional kvCORE Training, Account Information and Support here:

 <https://kellyright.com/agent-portal/kvcore>

 www.linktr.ee/kvcorecustomersuccess

 We strongly recommend you take the Agent Quick Start Course (in the above link).