

Zoom Training Schedule

MON	TUES	WED	THURS	FRI
	kvCORE Step 1 Agent Training	Company Onboarding Orientation	kvCORE Step 2	
<i>2nd Tuesday of the month</i>	Conference Call Agent Training	Company Onboarding Orientation	kvCORE Step 2	
	kvCORE Step 1 Agent Training	Company Onboarding Orientation	kvCORE Step 2	
	kvCORE Step 1 Agent Training	Company Onboarding Orientation	kvCORE Step 2	

2nd Tuesday of every month	<ul style="list-style-type: none"> • Company Conference call with Joe Kelly • Agent Training with Joe Kelly
Tuesdays (all other Tuesdays)	<ul style="list-style-type: none"> • kvCORE Step 1 with Kendra Jenks • Agent Training with Joe Kelly
Wednesdays	<ul style="list-style-type: none"> • Onboarding Orientation with Kendra Jenks
Thursdays	<ul style="list-style-type: none"> • kvCORE Step 2 with Kendra Jenks

Zoom Meeting Instructions

- ➔ You do not need a Zoom account to join the meetings.
 - ➔ You can join by phone if you prefer not to join by computer audio.
 - ➔ You do not need to have a camera and appear onscreen to join by video.
 - ➔ Kendra's classes are best joined by video for her screen sharing during training.
 - ➔ The unique joining information for each class is provided in that class' section.
 - ➔ Attendees will be muted at the beginning of the call.
 - ➔ Attendees will be unmuted to open up for questions at the end of the call.
 - ➔ You can ask questions in the chat box and they will be answered at the end of the call.
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How to Prepare for and Join Zoom Meetings

<https://support.zoom.us/hc/en-us/articles/201362193>

Zoom FAQ's

<https://support.zoom.us/hc/en-us/articles/206175806-Frequently-asked-questions>

Dial by the nearest location to you to join by phone:

- ➔ If the phone number is having issues when you call, hang up and try again. Or, you can try a different phone number.
 - 253-215-8782 (Tacoma)
 - 346-248-7799 (Houston)
 - 669-900-9128 (San Jose)
 - 312-626-6799 (Chicago)
 - 646-558-8656 (New York)
 - 301-715-8592 (Washington DC)

Conference Call & Training with Joe Kelly

Monthly Company Conference Call

2nd TUESDAY of EVERY MONTH*

TIME: 10 am PST, 11 am MST, 12 pm CST & 1 pm EST

Joe hosts the monthly Company Conference Call via Zoom on the 2nd Tuesday of every month*. It is highly recommend you attend this monthly meeting. Topics of discussion include: changes in the market, economic factors influencing the marketplace, rates and product updates and projections, company announcements, training topics, and general Q&A's.

MEETING ID: 828 7533 2247

PASSCODE: 934748

JOIN LINK: <https://us06web.zoom.us/j/82875332247?pwd=blgzSDJZaG5rc1FZN1c0eXJUZU1Rdz09>

*It is rare when we have to cancel a meeting. If we do need to cancel, we will send an email letting you know. Otherwise, you can expect the Conference Call will be taking place.

Weekly Agent Training with Joe

EVERY TUESDAY**

TIME: 1 pm PST, 2 pm MST, 3 pm CST & 4 pm EST

Joe Kelly hosts the New Agent Trainings via Zoom every Tuesday*. This is a Q&A open forum to benefit newer agents, and agents who feel they need a refresh. Come prepared to learn and to ask questions.

MEETING ID: 876 5138 7630

PASSCODE: 048985

JOIN LINK: <https://us06web.zoom.us/j/87651387630?pwd=MVNWajN1bjk5eGN3SDUvY1liUzVjQT09>

*It is rare when we have to cancel a meeting. If we do need to cancel, we will send an email letting you know. Otherwise, you can expect the Tuesday meeting will be taking place.

Onboarding Orientation with Kendra

REQUIRED: Onboarding for Agents Joining Kelly Right EVERY WEDNESDAY*

TIME: 8:30 am PST, 9:30 am MST, 10:30 am CST, 11:30 am EST

Orientation class for agents new to Kelly Right introducing you to the company's procedures and instructions, the Agent Portal resources, marketing options and branding compliance. Class is approx. 1.5 hours



Review the Onboarding Manual and Brand Marketing Guide that was emailed to you in your Onboarding Welcome email to prepare for this class. These are also in the Agent Portal here:

www.kellyright.com/agent-portal/start-here

*If you are unable to attend this class, Kendra can sometimes send a recording upon request. You need to send the request and any questions about this class that you have to Kendra at kjenks@kellyright.com. You can attend a class on a different week if you need. This class is required.

MEETING ID: 852 3723 3201

PASSCODE: 715257

JOIN LINK: <https://us02web.zoom.us/j/85237233201?pwd=Rm82a2ZiaitmYkVrbUExa1VvOFdSdz09>

*It is rare when we have to cancel a class. If we do need to cancel, we will send an email letting you know. Otherwise, you can expect the Orientation class will be taking place.

kvCORE Classes with Kendra

kvCORE Step 1: Technology CRM Class

EVERY TUESDAY (Except the 2nd Tuesday of the Month)

TIME: 8:30 am PST, 9:30 am MST, 10:30 am CST, 11:30 am EST

Overview on how to launch your kvCORE Website, Database CRM, Manage Leads & Referrals, Lead Generation and more. Class is every Tuesday, except the 2nd Tuesday of the month for the Conference Call. Please watch the videos below to prepare for the meeting. Class approx. 1 hour

MEETING ID: 889 1053 0135

PASSCODE: 620726

JOIN LINK: <https://us02web.zoom.us/j/88910530135?pwd=US82V2V5eDB1bG5GNUljc2dZMFJuUT09>

- **Intro to kvCORE (1 hour):** https://drive.google.com/file/d/1QEIBxkC2P2HyZLzg1yPD__m9auGlsEOb/view
- **Automation (1 hour):** <https://drive.google.com/file/d/1cUqMNNSmTDYXYGhiZ5AjBKW9mPHsoY2c/view>
- **Smart CRM (55 mins):** https://drive.google.com/file/d/17Dsu_6UBpUpTd0rcVpUaqwMDljhUPKwB/view

kvCORE Step 2: Next Level Class

EVERY THURSDAY

TIME: 8:30 am PST, 9:30 am MST, 10:30 am CST, 11:30 am EST

Overview of landing pages, drip campaigns, lead pages, etc. Please watch the videos below to prepare for the meeting. Class approx. 1 hour

MEETING ID: 861 5516 8649

PASSCODE: 484920

JOIN LINK: <https://us02web.zoom.us/j/86155168649?pwd=WmZ3cUJkcDNKbE41NnpYNEZ0dkovQT09>

- **Intro to kvCORE 2 (1 hour):** <https://drive.google.com/file/d/1c18WYyBhDiw2PAaLDTR2g5Vvjpctg2tFu/view>
- **Agent Welcome Video (1 min.):** <https://drive.google.com/file/d/1apaCpsutmtL7zY8XrLdjEUoRo854B-MJ/view>
- **Generating Leads (50 mins):** <https://drive.google.com/file/d/1YvEuxWE780CDie2ZI4u4AOPWwbyMP0BQ/view>
- **Premium Website Overview (36 mins):** <https://docs.google.com/document/d/1RXVOGN7u9gcWz-wG607qhgrG7RHKybIVDnrt1LzkWw/edit>

Additional kvCORE Training, Account Information & Support:

- ➔ <https://kellyright.com/agent-portal/kvcore>
- ➔ www.linktr.ee/kvcorecustomersuccess
- ➔ We strongly recommend you take the Agent Quick Start Course (in the above link).